Intra-city delivery solutions in Vietnam & ASEAN metro cities

AhaMove

Why On-demand delivery?

The Problem

- **Hiring full-time** drivers for delivery is inefficient
- **Intra-city delivery** takes too long
- **Demand** is highly fluctuated

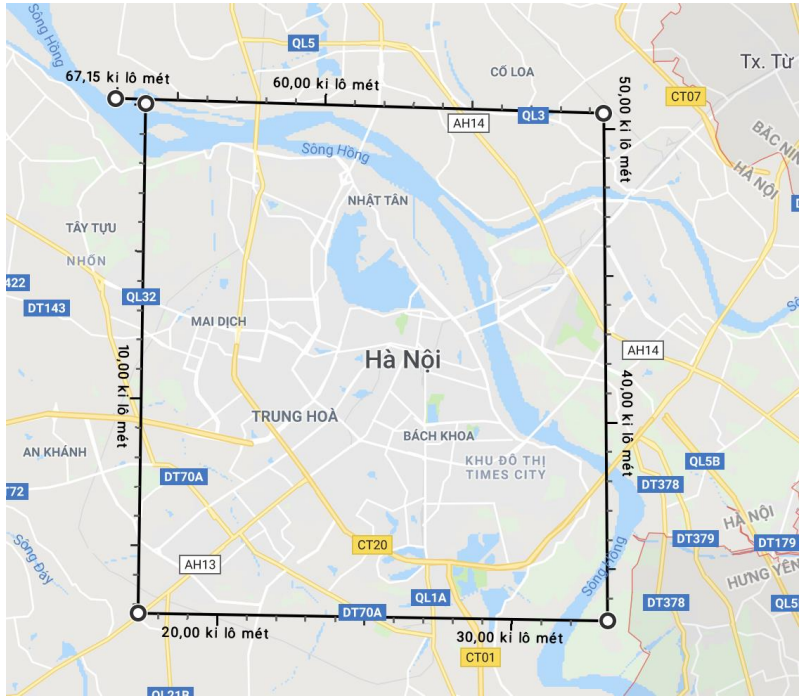
The Solution

- **Save money** Operation cost will be reduced when you don't have to hire and manage driver
- **Instant delivery** Delivery usually takes less than 60 mins
- **Flexibility** We can provide delivery service at anytime for any business size

ASEAN on-demand delivery market

	Grab	gojek	LALAMOVE	AhaMove
Provided services	Instant Same Day	Instant Same Day	Instant Truck	Instant 2-hour 4-hour Truck
Countries	ASEAN	Indonesia, Vietnam, Thailand	ASEAN, Taiwan, Hongkong	Vietnam
Estimated packages per day	450K *mostly from Indonesia*	400K *mostly from Indonesia*	100K	100K

Vietnam is growing quickly



- Jakarta is 4-time bigger than Ho Chi Minh & Hanoi, and there are many traffic jams
- Indonesia: 65% merchants using Grab/Gojek on Tokopedia and still growing

⇒ There are many potentials for intra-city delivery in Vietnam in the next

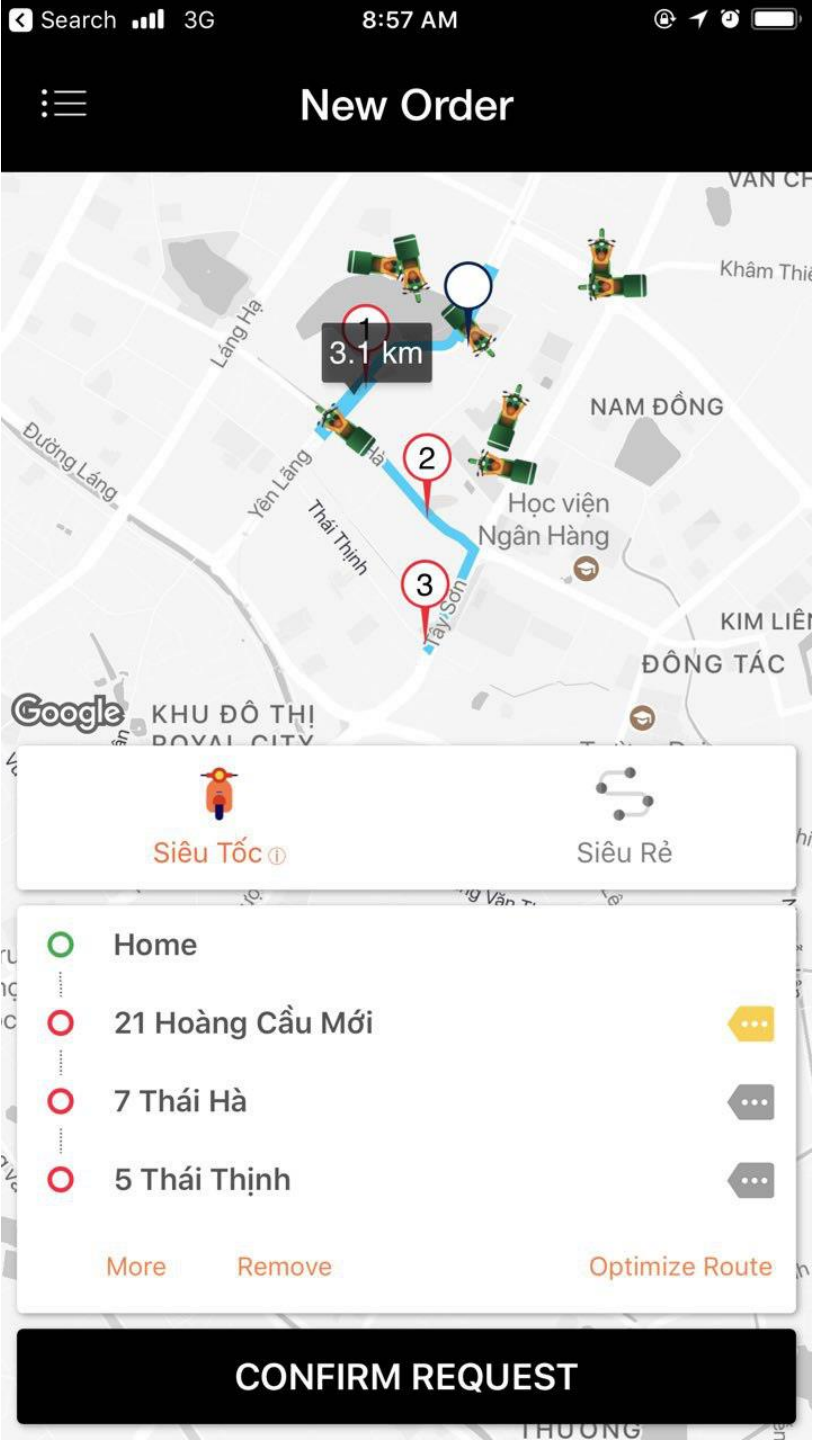
AhaMove

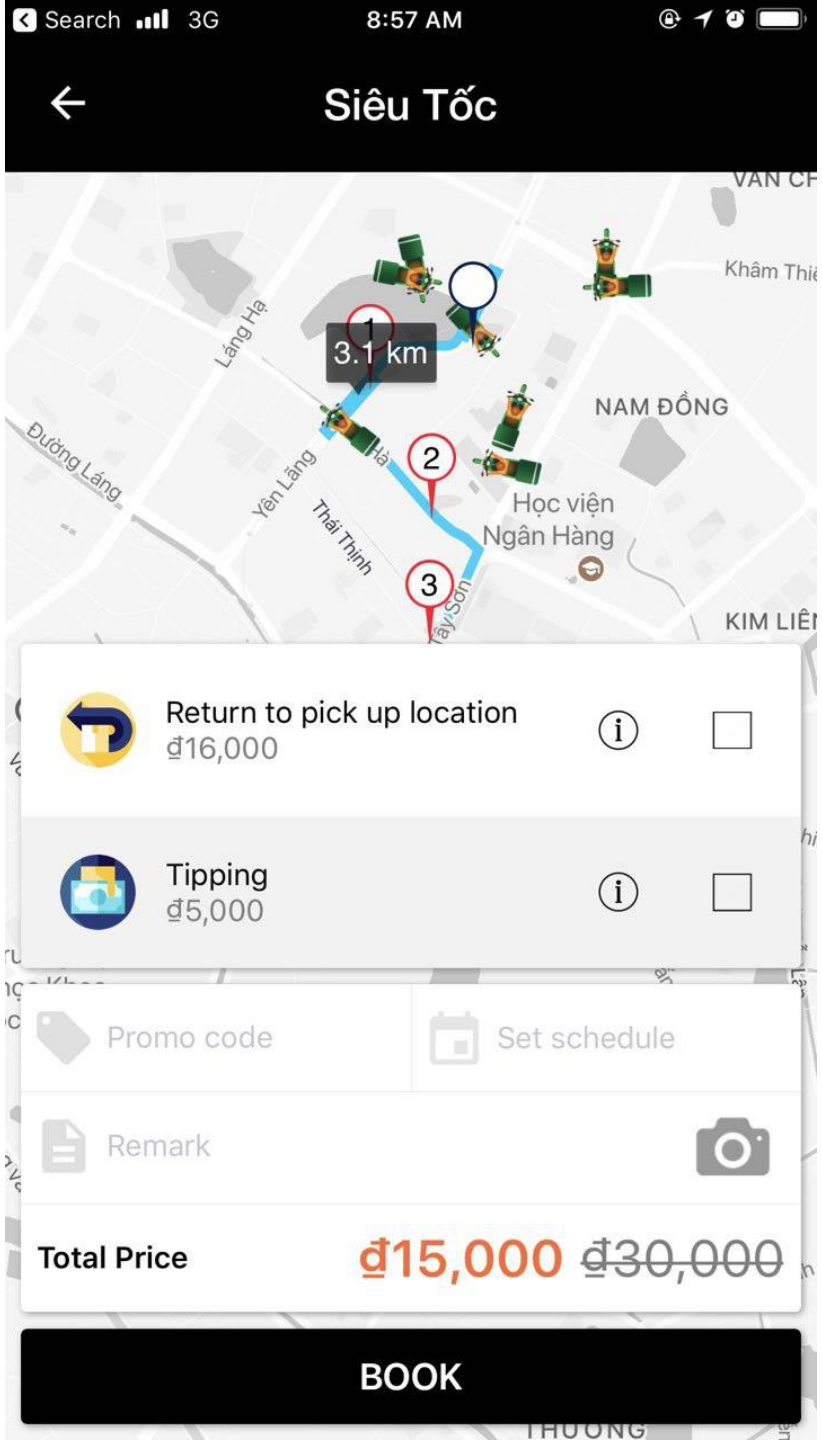
Founded in 2015

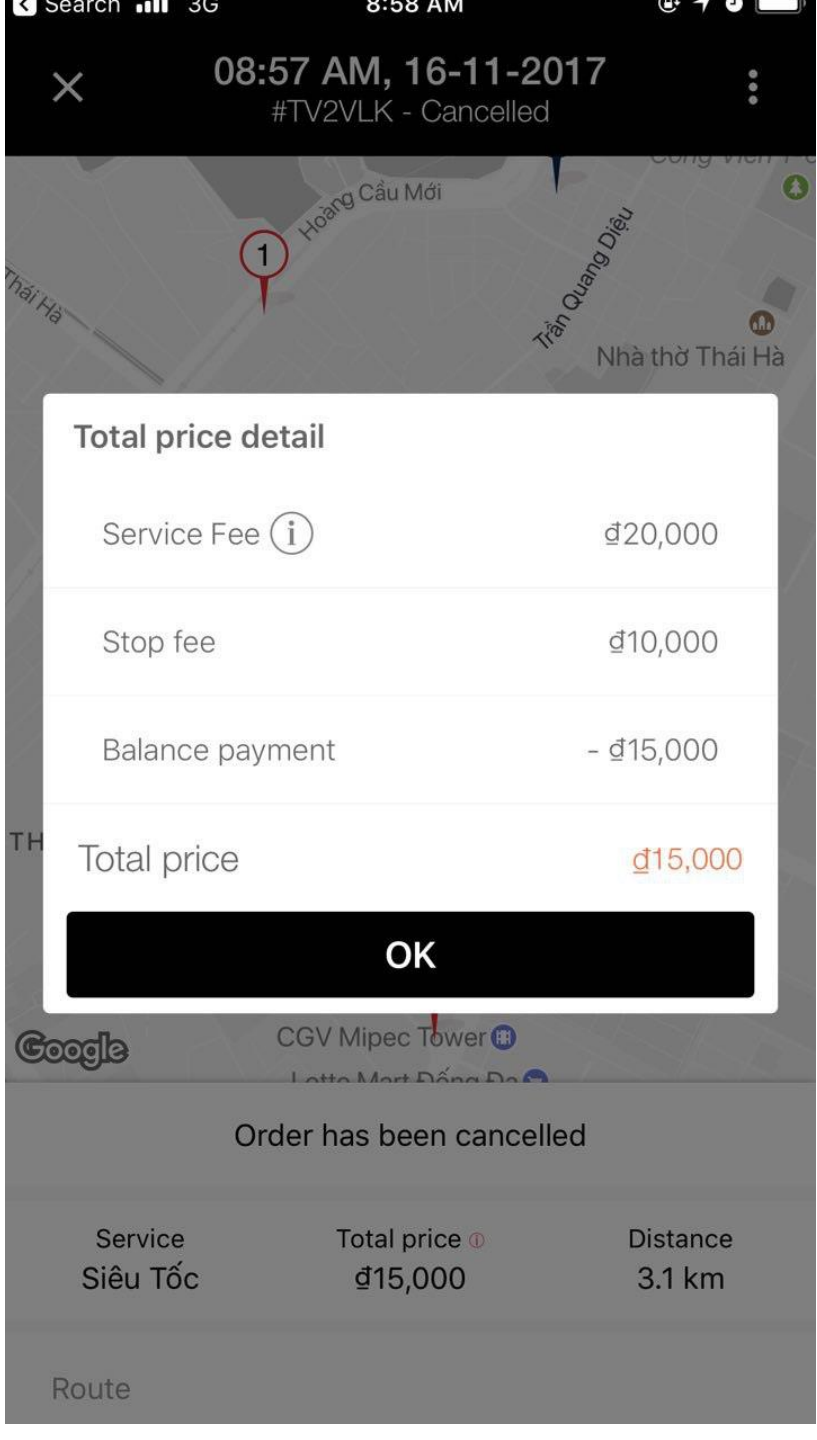
Serve 130K+ merchants in Vietnam big cities

Help create 26K+ thousands jobs

Deliver 40M+ millions of packages


Search 3G 8:57 AM
New Order
3.1 km
NAM ĐỒNG
Học viện Ngân Hàng
KIM LIÊN
ĐỐNG TÁC
Google
KHU ĐÔ THỊ
Siêu Tốc
Siêu Rẻ
Home
21 Hoàng Cầu Mới
7 Thái Hà
5 Thái Thịnh
More
Remove
Optimize Route
CONFIRM REQUEST


Search 3G 8:57 AM
Siêu Tốc
3.1 km
NAM ĐỒNG
Học viện Ngân Hàng
KIM LIÊN
Return to pick up location
₫16,000
Tipping
₫5,000
Promo code
Set schedule
Remark
Total Price
₫15,000 ₫30,000
BOOK

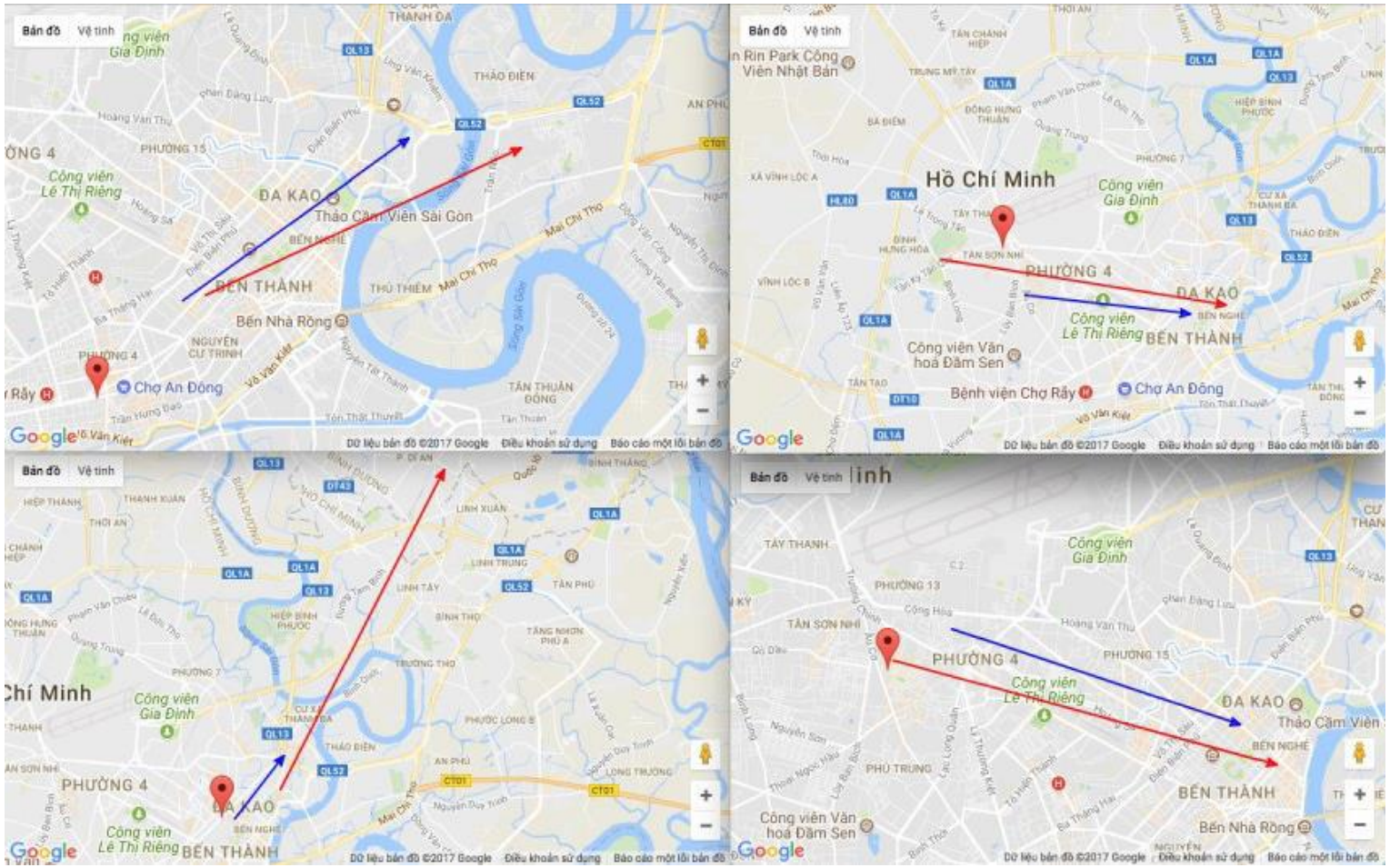

Search 3G 8:58 AM
08:57 AM, 16-11-2017
#TV2VLK - Cancelled
Hoàng Cầu Mới
Trần Quang Diệu
Nhà thờ Thái Hà
Total price detail
Service Fee
₫20,000
Stop fee
₫10,000
Balance payment
- ₫15,000
Total price
₫15,000
OK
CGV Mipec Tower
Order has been cancelled
Service
Siêu Tốc
Total price
₫15,000
Distance
3.1 km
Route

Pooling, 2-hour delivery

Match orders from different merchants with similar routes

- Discount **20%**
- Increase driver earning **20-30%**

Demo link

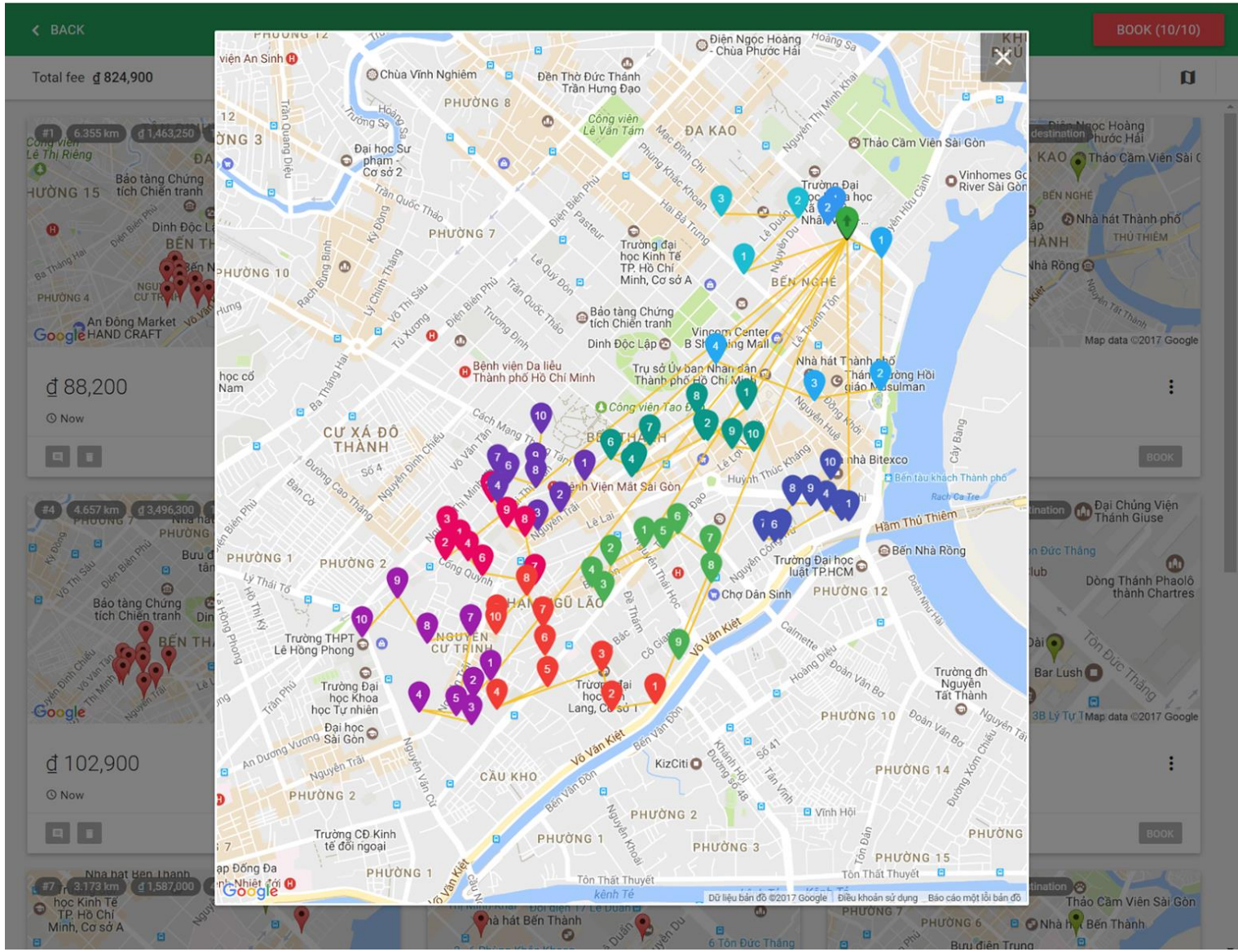


4-hour delivery

Pool multiple packages into one trip

- Save **20%-70%** cost
- 4h delivery service with the price of eCommerce delivery

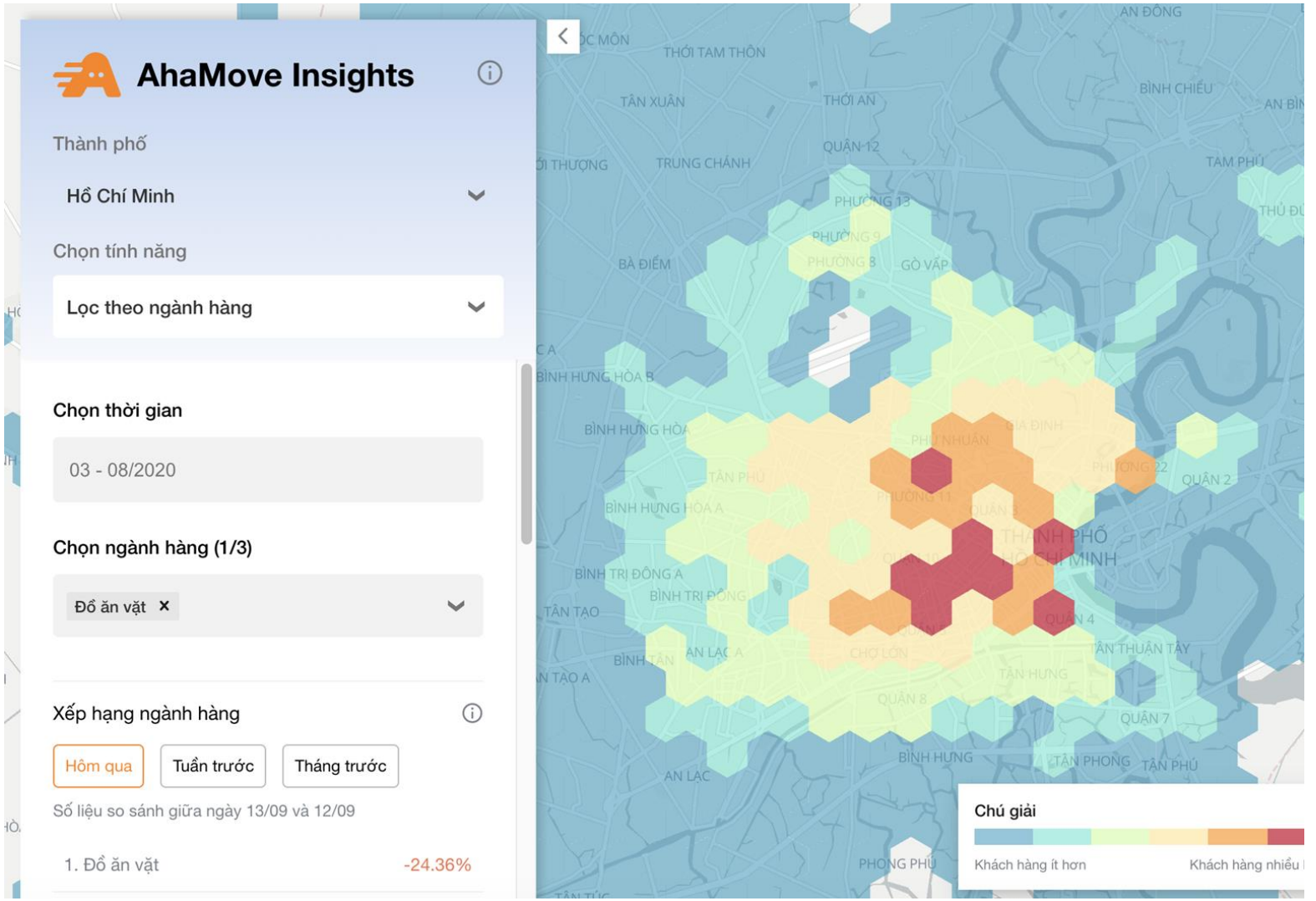
Demo link:
https://app.ahamove.com/route-optimization-delivery



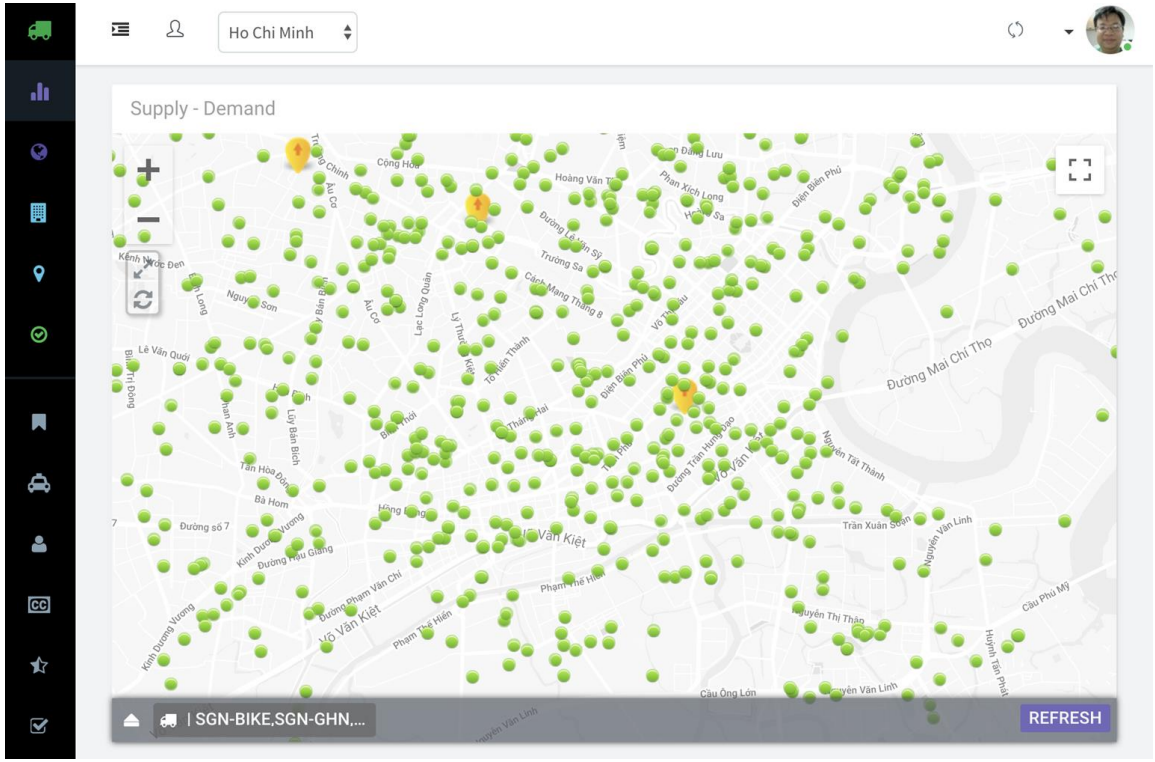
Audience Insights

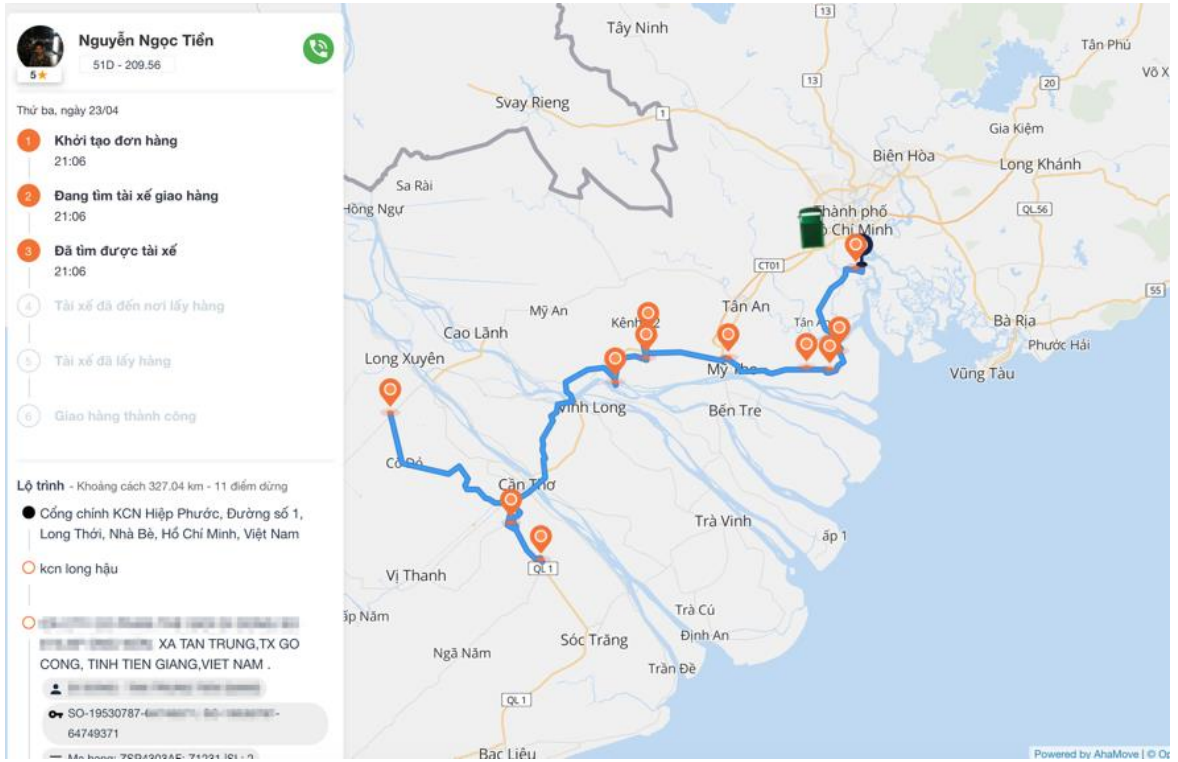
Provide world-class Big Data tools to help small merchants

- Gain more insights about their customer
- Increase productivity and revenue



SaaS platform



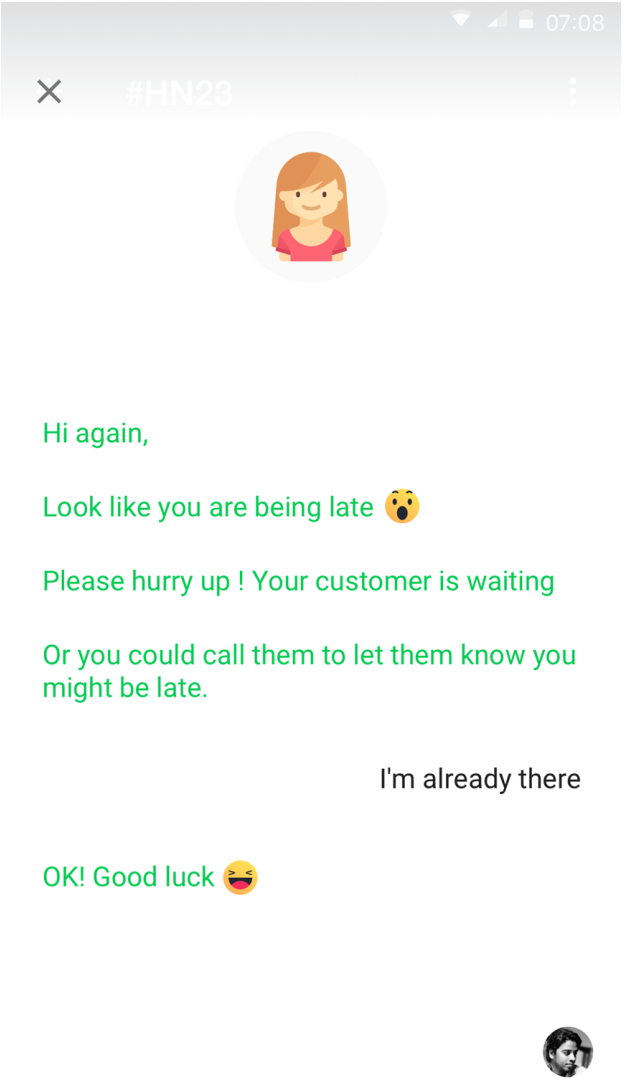


Enable partners to use AhaMove platform to manage their own vehicles

Driver Assistant

Driver’s AI assistant for everything

- Predict late time
- Suggest optimized route
- Recommendations based on driver location data



AhaMove
THANK YOU!
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MẮT KÍNH
ƯU ĐÃI
HỌC SINH
SINH VIÊN